

## **ACHIEVEMENTS "CORE" COMPETENCY MATRIX**

**Total People Solutions** 

ACHIEVEMENT	MATRIX NO.	PM & D	INF	COMM	DEV R	PFA	AI	DM	BD	D & R	NOTES
Values, Culture & Brand	1	x	x	x	x			x		x	Influenced at all levels. Designed materials to support No short "fixes"

Key to competencies: **PM & D**: People Management & Development **DEV R**: Developing Relationships DM: Decision Making

**INF**: Influence **PFA**: Planning for Action **BD**: Business Development **COMM**: Communication AI: Analysing Information D&R: Drive & Resilience